

FIXED-SCOPE ENGAGEMENT

Technology Strategy & Roadmapping

A sequenced technology direction the executive team can own, communicate and deliver.

WHEN YOU NEED THIS

The organisation has technology decisions to make and no shared view of the sequence. Everyone agrees something needs to happen, but not what, in what order, or why now rather than later. Investment cases compete without a common frame to test them against. Or a strategy already exists, written by a vendor with something to sell, and nobody in the room fully believes it.

THE ENGAGEMENT

A structured review of the current estate, the commercial and operational priorities driving it, and the constraints — budget, skills, timeline — that will actually shape delivery. Working sessions with the executive team to test assumptions and surface disagreement early, rather than let it surface later as delay. The output is a sequenced roadmap: what happens first, why, and what depends on what.

WHAT YOU RECEIVE

A written strategy the executive team can present to the board in their own words. A prioritised roadmap with dependencies made explicit, not buried in an appendix. Business cases stress-tested for the trade-offs they actually contain. A common frame the organisation can keep using once the engagement ends.

WHAT IT CHANGES

Technology investment decisions get made against a shared view rather than the loudest voice in the room. The roadmap survives contact with the next budget cycle because the constraints were already built into it.

ENGAGEMENT DETAILS

FORMAT	Fixed-scope review
DURATION	Four to six weeks
OUTPUT	Written strategy and sequenced roadmap
COMMERCIAL BASIS	Fixed fee