

**FIXED-SCOPE ENGAGEMENT**

# Enterprise Architecture

An architecture that serves the organisation using it — not one that exists to be admired.

**WHEN YOU NEED THIS**

Systems have accumulated faster than anyone has mapped them. Nobody can say with confidence what depends on what, so every change carries hidden risk, and every new initiative starts with an argument about where it fits. Or a target architecture exists on paper, drawn by people who have since moved on, and the organisation is quietly not following it.

**THE ENGAGEMENT**

Mapping the estate as it actually is, not as the last diagram claimed. Identifying where complexity is earning its keep and where it is simply cost. Working with technology and business stakeholders together, because architecture decisions that only technologists sign off on rarely survive the next reorganisation.

**WHAT YOU RECEIVE**

A current-state view the organisation can trust, because it was tested against the systems rather than assumed. A target architecture sized to what the organisation actually needs — not a reference model imported from elsewhere. A sequenced plan for closing the gap, with the trade-offs named rather than hidden in the diagram's white space.

**WHAT IT CHANGES**

Change requests get evaluated against a real picture of dependency and risk, not guesswork. Complexity stops being invisible, so it stops being free.

**ENGAGEMENT DETAILS**

|                         |                                                              |
|-------------------------|--------------------------------------------------------------|
| <b>FORMAT</b>           | Fixed-scope review or ongoing advisory                       |
| <b>DURATION</b>         | Typically six to ten weeks for the initial review            |
| <b>OUTPUT</b>           | Current-state map, target architecture, closing-the-gap plan |
| <b>COMMERCIAL BASIS</b> | Fixed fee or day rate                                        |